

DRAFT - Moving Forward – Value of MHLS Services

	TOTAL VALUE	COMPONENTS OF VALUE
ELEMENT 1 - RESOURCE SHARING		
Cooperative Collection Development	\$559,103 & \$3,119,268	<ol style="list-style-type: none"> Value of Cooperative Efforts=\$559,103 (Savings of group-buy of OverDrive vs County based model = \$424,004; Cost Savings of Collectively Purchased Databases vs County based model = \$106,844; Book Club in a Bag Kits = \$35,020; Big Books = \$2,362; 127 attendances X average cost for training per person = \$8,255) Value of Material Use (eBooks/eAudiobooks downloads = \$2,227,044; Database use = \$892,224)
Integrated Library System Services	\$1,402,045 & \$12,023,044	<ol style="list-style-type: none"> Value of Cooperative Efforts = \$1,402,045 (Estimated Cost to Member Libraries to Provide Five (5) County Based Innovative Library Systems with Encore = \$1,104,316; Hosted Services = \$297,729 (Servers = \$150,000 (replacement on 5 year cycle); Bandwidth = \$24,000 yearly; Software = \$12,000 per year; Staff for 24/7 Hosting Services = \$108,729 per year) Value of Material Use = \$12,023,044 (Value of Items Circulated for Borrowing/Loaning Between MHLS Member Libraries = 1,032,021 items X \$11.65 = \$12,023,044)
Cataloging Services	N/A	<ol style="list-style-type: none"> Bibliographic Records = \$81,119 Cataloging Services - Bibliographic records created, bibliographic records modified, Order records created, Item records modified, Deleted/merged bibliographic records. The availability of comparable cataloging services, which are provided by a vendor or non-profit organization, have not been identified. Cataloging Help Desk Services - MHLS staff provides member library staff with help desk services to support updating, merging, cleaning, adding, creating, and deleting catalog records. The availability of comparable help desk services, which are provided by vendor or non-profit organization, have not been identified. Due to the shared catalog, a local or county based service model is not comparable to the centralized cataloging services provided by MHLS. Exemplar Search Findings – In a comparison of over 80 search terms representing of the most popular books and movies, our catalog consistently performed as well or better than five neighboring or large-system catalogs in accuracy and find-ability.
Delivery Services	N/A	<ol style="list-style-type: none"> MHLS Cost Compared to USPS = (\$4,571,997-\$653,215 = \$3,918,782) Cost Comparisons for MHLS Delivery Services compared to UPS Delivery Services = \$8,898,400 Value of Items Borrowed/Loaned Between MHLS Member Libraries = \$12,023,044 (1,032,021 items X \$11.65 = \$12,023,044)
Interlibrary Loan	\$20,650	<ol style="list-style-type: none"> MHLS Members - OCLC ILL Borrowed for Member Libraries: 306 x \$25 = \$7,650 & MISIP: 45 x \$25 = \$1,125 Library Community - OCLC ILL Borrowed from Member Libraries: 475 x \$25 = \$11,875
ELEMENT 2 - SPECIAL CLIENT GROUPS		
Adult Literacy	\$28,001	<ol style="list-style-type: none"> Value of training = \$2,880 Value of learn English language sessions = \$7,160 Value of mini-grants awarded = \$7,549 Value of One Stop sessions = \$10,412
Coordinated Outreach Services	\$339,065	<ol style="list-style-type: none"> Value of grants awarded = \$14,625 Value of 4 Children’s Day Cultural Programs = \$1,700 Value of training = \$3,398 Value of electronic materials = \$319,342
Correctional Facilities	\$195,424	<ol style="list-style-type: none"> Value of books added to facility collections = \$35,191 Value of Items borrowed by Correctional Facility Libraries = \$119,316 Value of contacts consulting with facility librarians and staff = \$11,450 Value of donations sent to Correctional Facility Libraries = \$2,684 Value of training sessions provided to Correctional Facility Librarians = \$1,560 Value of early literacy titles sent to family waiting rooms = \$2,103 Value of delivery services provided to Correctional Facilities = \$23,121

Youth Services	\$35,090	<ol style="list-style-type: none"> 1. Value of training = \$6,110 2. Value of grants awarded = \$2,580 3. Value of contacts consulting with members on youth services = \$18,200 4. Value of books collected for member libraries = \$5,835 5. Value of YS programming materials distributed to member libraries = \$2,365
ELEMENT 3 - Professional Development & Continuing Education	\$168,864	<ol style="list-style-type: none"> 1. Value of training provided by MHLS = \$76,195 2. Cost Comparison for training provided by MHLS compared to MHLS outsourcing = \$84,107 3. Value of Lynda.com license group-buy savings = \$3,562
ELEMENT 4 - Consulting & Development	\$202,575	<ol style="list-style-type: none"> 1. Number of Hours - Consultations/Requests = \$100,200 2. Number of On-Site/In-Person Visits to Libraries = \$102,375
ELEMENT 5 - Coordinated Services	\$631,533	<ol style="list-style-type: none"> 1. Cost of Coordinated Services Provided by BOCES Services = \$607,037 (Managed website: MHLS=\$250/\$350; BOCES=\$1,500; Wp-Engine=\$360/\$1200) 2. MHLS Teleforms Cost = \$13,578 compared to Estimated Cost to Member Libraries to Provide Five (5) County Based Teleforms systems with county ILS' = \$38,074
ELEMENT 6 - Awareness & Advocacy Services	N/A	<p>Efforts contributed to:</p> <ol style="list-style-type: none"> 1. 5.8% (\$5 million) increase in State Aid for Libraries 2. \$1.3 million rebate for libraries that paid in to the Metropolitan Commuter Transportation Mobility Tax (MTA tax) 3. Permanent exemption of libraries from the MTA Tax resulting in \$12,004 annual savings for the seventeen (out of thirty-six) impacted libraries who reported their MTA payment amounts 4. \$14 million in State Aid for Public Library Construction
ELEMENT 7 - Communications Among Member Libraries	N/A	MHLS is unable to identify an organization that could facilitate communications among members with comparable services (e.g., reviewing and filing member annual reports)
ELEMENT 8 - Cooperative Efforts with Other Library Systems	N/A	MHLS support for and work with other library systems is not available from a comparable organization.
ELEMENT 9 - Construction Program	\$615,620	<ol style="list-style-type: none"> 1. \$551,795 in construction grants to member libraries whose total project costs equaled \$9,349,270 2. Number of Hours - Consultations/Requests = \$40,200 3. Number of On-Site/In-Person Visits to Libraries = \$23,625